



Our tailor-made solutions – your way to reach the goal.



Who we are ?

- ▣ Silvirom company was founded in 2005, with the share of private capital of 100%. The head office is located in Tallinn, Estonia. The head of the company and the 100% share holder is **Mr. Ilja Darmodehhin**
- ▣ **Silvirom OÜ** is a team of professionals in various fields of activity closely related to the transportation process with significant experience in railway , road and liner shipping logistics.
- ▣ Silvirom OÜ is official agent of the one of Russia's largest railway cars owner **ООО UVZ – LOGISTIK** targeting to gain leading positions on the logistics market in CIS region. www.uvz-logistik.ru , <http://uvzl.ru/press-center/news/75/>
- ▣ **Silvirom OÜ** is the company offering its own park of transport units in combination with significant experience in logistics and high standards of services supplied to the customers.
- ▣ Full information concerning services supplied by **Silvirom OÜ** can also be obtained on the official web-page: www.silvirom.ee

What is Our Business Geography?

Silvirom OÜ provides a complex of services related to transport of cargoes in containers, bulk and project cargoes by sea, rail and road in CIS countries, Russia, Europe, Asia, Africa, North America, South America and Australia.

Our service includes the transport on the terms **DOOR** EU (all countries) – **FOR** Central Asia, Russia and Mongolia in shipper's own 20FT and 40FT containers (SOC) and/or Carrier's rented 20FT and 40FT containers (COC).

For the transport to Central Asia, Russia and Mongolia we release Carrier's rented 20FT and 40FT containers (COC) in all main port worldwide as well as in USA and Canada where we also provide service on the terms **DOOR / FCA**. When it is required, Carrier's rented 20FT and 40FT containers (COC) can be sold to the client in any port/city covered by Silvirom service. Our main transshipment seaports: in Baltic States - **Riga, Tallinn, Klaipeda**, and in Black Sea region - **Poti**. Main inland ports: **Brest** and **Chop**.



What we offer?

- ▣ **Container Transportation.** We can offer our clients a wide range of container types. Experienced professionals will prepare a scheme of international container carriage, including the full “door-to-door” service. Qualified personnel will find the best route for your cargo, help to choose transport and calculate all costs on each stage of delivery.
- ▣ **Oversized Cargo Transportation.** As a rule, each oversized cargoes project is unique and requires specialized equipment, licenses, preliminary agreements and compliance with the numerous Railway Limitations. An extensive experience in implementing similar projects allows our company resolving all tasks of our clients, providing advantageous conditions and offers of delivery.
- ▣ **Transportation by rail.** The transportation of cargo by rail is considered one of the cheapest types of shipment. We have an established export-import line of transportation of containers and bulk cargoes by rail. A team of professionals united within our company clearly understands the client’s needs, and ensures the quality of transportations by rail to its customers.
- ▣ **International Air Transportation.** We carry out transportations by means of both regular and charter flights for organizations, individual persons. Thanks to stable long-term relationships with many companies, among which major European air carriers, we have great discounts, which lets us offer our clients the most advantageous tariffs. We maintain a stable high level of quality of services, regardless of route.



What we offer?

- ▣ **Warehousing.** We provide storage and other types of stevedoring services in ports of the Baltic States (Tallinn, Riga), the Netherlands (Rotterdam) and other EU countries, as well as at smaller customs warehouses outside the area of ports. This service may include but not limited with: Storage of goods at a warehouse; Mechanized and manual loading; Weighing, inspection and photographing of cargo; Reports for all performed moves and operations; Sorting, packing of cargo; Marking of goods and their preparation for shipment; Survey control
- ▣ **Rail Cars Rent on behalf of OOO “UVZ-Logistik”.** Since 22 May 2013 Silvirom OÜ is an official agent of OOO “UVZ-Logistik” under the contract concluded between the companies. “Silvirom OÜ” has the right to act on behalf and according to instructions of OOO “UVZ-Logistik” as a consignor while forwarding empty/loaded cars that are owned or rented by OOO “UVZ-Logistik” from train stations of Estonian and Latvian railways. “Silvirom OÜ” also has the right to perform payments and pay station fees, as well as represent the company’s interests while providing transportation and expediting services in the process of transfer of goods in/from/through the territories of Estonia and Latvia.
- ▣ **International Road Transport.** We arrange transportations by road between Estonia, Scandinavia, continental Europe, the United Kingdom, Ireland, Russia, the Baltic States and the CIS countries. Transportations of full cargoes are carried out using vehicles of the long-term partners of our company. The consolidation of part cargoes is carried out in cooperation with reliable partners in the states of shipment of cargo.



What we offer?

Silvirom OÜ company also specializes in offering the full range of services of lease, purchase and sale of containers of all types and models around the world. Containers for rent are supplied by Silvirom OÜ from all over the world to the destinations in CIS: Russia, Kazakhstan, Azerbaijan, Uzbekistan, Turkmenistan, Kyrgyzstan, Tajikistan, Ukraine.

- Standard dry freight, high cube and pallet-wide containers
- Reefer containers
- Open Top containers
- Tank containers
- Flat Rack containers



Silvirom rented containers (COC)

20DV



40DV



40HCPW



20PW



40HC



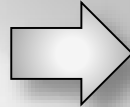
40OT (rebuilt)



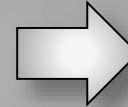
Transport Process



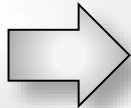
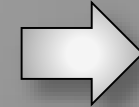
1. Container preparation in depot



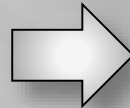
2. Release from depot to truck



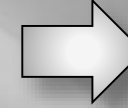
3. Delivery to place of loading



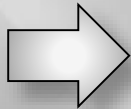
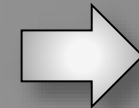
4. Loading of container by shipper



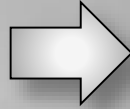
5. Delivery to port of loading



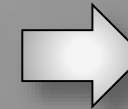
6. Sea Carriage



7. Discharge in transshipment port



8. Loading to Railway wagon



9. Delivery to destination station

Riga Office

<http://silvirom.ee/en/kontakty/riga-office/>



- ▣ In order to optimize cargo flows «Silvirom OÜ» began to use Latvian port as from 2010. With the purpose to ensure effective cargo handling and supply the whole scope of intermodal transport service in Baltic States the company «Silvirom OÜ» established office in Riga in 2010. The target of the office: container shipments, oversized cargo shipments on the railcars of different types and modifications, shipments of bulk cargo and cargo in parcels in covered wagons of all modifications and in semi-wagons, warehousing and other services for multimodal shipments from «Deep Sea» and «Short Sea», destined to the regions of Russia, CIS countries and Mongolia. Silvirom SIA has direct agreements with all structures of Latvian Rail Ways for the payment of land transit tariff and tariff for transit from port stations.

- ▣ Director of Riga office: **Ilja Darmodehhin**
Tel.: +371 25734522
PVN 90009398058 Reg.nr.11117260
Gertrudes 6, Riga LV-1010 Latvia
e-mail: riga@silvirom.ee

Moscow Office

<http://silvirom.ee/en/kontakty/silvergrupp/>



- ▣ In November 2015 we finalized the process of establishing Silvirom OÜ branch office in Moscow, which will have the name **SILVERGROUP (СИЛЬВЕРГРУПП)**. The team of Moscow office consists of 5 employees, who have great experience of work with railways as well as good relationship with state company **Russian Rail Ways** and with the other divisions of the railways. This allows efficient co-ordination and management of cargo flow on the Russian railways and the railways of CIS countries. Together with our Moscow office we obtained direct agreements for railway tariff payment on the territory of Russian Federation and CIS.

- ▣ The office is located in the address:
RF-Moscow 117041, ul. Akademika Pontryagina 21, bld. 1, app. 7, room 1
Account No: 40702840738001003905
SBERBANK, Moscow, Russia, SWIFT SABRRUMM
Tel.: +7 495 227 9549
Email: silvergroup@silvirom.ee

Rotterdam Office

<http://silvirom.ee/en/kontakty/rotterdam-office/>



- ▣ In order to assure efficient reaction to the requests from clients located in BeNeLux (Belgium, Netherlands and Luxemburg) and other countries «Silvirom OÜ» established office in Rotterdam in 2009. The targets of the office are to cover the whole scope of service in automobile, railway and air transport, both inside European Union and abroad, including the service in direction to Russia, CIS countries and Mongolia.

- ▣ Director of Rotterdam office: **Ilja Darmodehhin**

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3079 DL Rotterdam

The Netherlands

Tel. +316 50282742

e-mail rotterdam@silvirom.ee

Fulda Office

<http://silvirom.ee/en/kontakty/germany-office/>



- In order to provide more efficient service to the German clients Silvirom OÜ has established branch office in the city of Fulda in November 2015. The targets of the office cover the whole scope of service in automobile, railway and air transport, both inside European Union and abroad, including the service in direction to Russia, CIS countries and Mongolia.

- Director of the German office: **Denis Lorenz**

Erich-Heckel-Ring 8

Tel.: +49 661 30279964

36041 Fulda, Germany

Mobil: +49 178 6127209

E-mail: germany@silvirom.ee

- As from December 2016 Silvirom OÜ operates by 9 DAF trucks using them to arrange EU transportation of cargo in containers: 20' / 40' Box-Container; 40' / 45' High-Cube – Container; 20' / 40' – Reefer-Container; Tank-Container / Open Top; ADR. The most competitive rates we offer for the transport within Germany. The Netherlands is also one of the main destination.

The fleet of trucks is operated by our German office in Fulda.



Georgia Office

In order to optimize cargo flows via Black Sea «Silvirom OÜ» began to use port Poti as from March 2016. With the purpose to ensure effective cargo handling and supply the whole scope of intermodal transport service in North Caucasus the company «Silvirom OÜ» established own office in Poti. The target of the office: container shipments, oversized cargo shipments on the railcars of different types and modifications, shipments of bulk cargo and cargo in parcels in covered wagons of all modifications and in semi-wagons, warehousing and other services for multimodal shipments from «Deep Sea» and «Short Sea», destined to the regions of Russia, CIS countries and Mongolia.

Your contact in Poti: **Eduard Korkia**

Tel.: +995 599 01 05 90

Address: 47, Agmashenebeli str. Poti, Georgia 4400

e-mail: georgia@silvirom.ee



Almaty Office

In order to provide more efficient service to the Kazakhstan clients, Silvirom OÜ has established branch office in the city of Almaty in November 2016. The targets of the office cover the whole scope of service in automobile, railway and air transport in CIS countries as well as management, tracing and distribution of container fleet for Silvirom OÜ export and import client needs.

Director of the Almaty office: **Oksana Ruckaya**

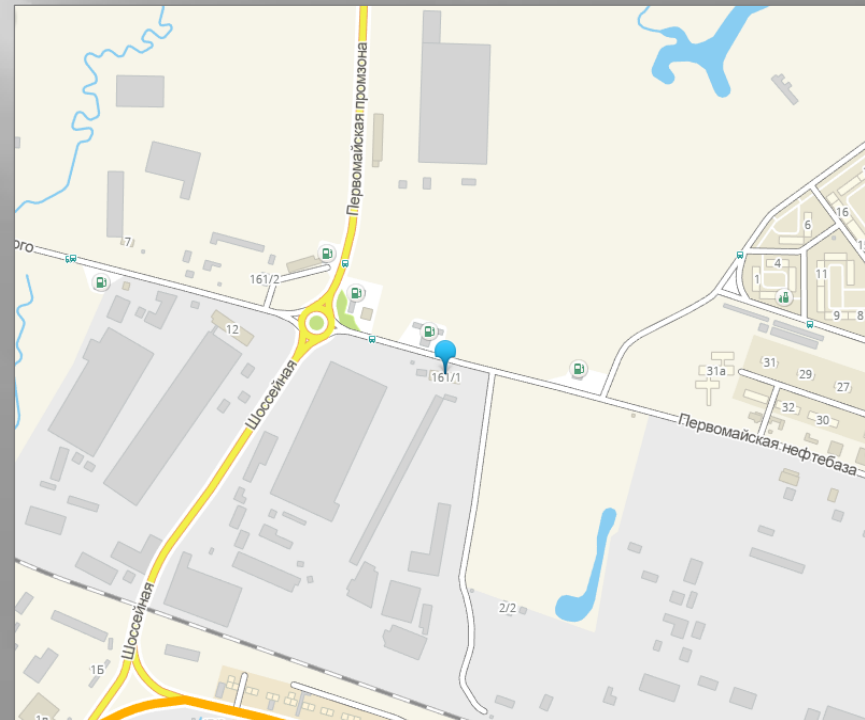
E-mail: kazakhstan@silvirom.ee

Almaty region, Iliysky district

Pervomayskaya Industrial Area

SVH "MB Trade" Office nr. 4

Tel. +77013765915



Baku Office

In order to provide more efficient service to Azerbaijan clients, Silvirom OÜ has established branch office in the city of Baku in February 2017. The targets of the office cover the whole scope of service in automobile, railway and air transport in CIS countries as well as management, tracing and distribution of container fleet for Silvirom OÜ export and import client needs. The function of Baku Office is including but not limited to warehousing, local truck shipments and shipments via ferry connection Baku – Aktau / Turkmenbashi (route from Georgian ports to destinations in CIS).

Director of the Azerbaijan office:

Sheikh Shamil 11, 1st floor,

Office 12, AZ 1001

Baku, Azerbaijan

Nazim Hamidov

Phone: +994 12 498 06 47 / 48

Fax: +994 12 437 22 48

Mob: +994 55 215 22 20



Partnership with UVZ-Logistik

www.uvz-logistik.ru



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Partnership with UVZ-Logistik

www.uvz-logistik.ru



Silvirom OÜ arranges transportation of marine and RW containers on the different types of rail-cars and wagons.

For the high value cargoes and by the customers requests we regularly engage scheme of transportation in semi-wagons. This scheme stipulates positioning of container such as to remain minimum space between the doors of container and the end-face wall of semi-wagon which makes opening of the container doors complicated and nearly impossible and sufficiently reduces risk of theft or pilferage. Wooden frame mandatory placed on the bottom of semi-wagon prevents container from any uncontrolled movement or shift and eliminates the risk of damage concerned to such movement or shift.

The semi-wagon scheme is mostly used by Silvirom OÜ for shipments destined to Kazakhstan, Uzbekistan and Kyrgyzstan. Since september 2015 it is also engaged in Azerbaijan direction.



CHINA SPEED TRAINS

As from September 2015 Sivirom OÜ offers the clients direct Railway service from China to European destinations and in reverse direction. This service is established via Trans-Siberian railway extending through the wide gauge network of 9.500 km in Russia, Belarus and Ukraine.



CHINA SPEED TRAINS

During the border crossing the containers are transshipped from European / Chinese standard gauge wagons to CIS wide gauge wagons or vice versa. In Europe the cross-over from the wide gauge to the normal gauge is effected through specially equipped terminals positioned in Brest (Belarus) / Malaszewicze (Poland) for the northern connection, and Chop (Ukraine) / Dobra (Slovakia) or Zahony (Hungary) for the southern connection. In the Far East the main cross-over point is Zabaikalsk (Russia) / Manzhouli (China) and Dostyk (Kazakhstan) / Alashankou (China), which is serving Chongqing trains. One of the main advantages which of the service is the short transit time compared to the sea freight performance. Basically the average transit time for single container is about 21 days, and for block-train shipments about 14-16 days. **On the base of this service Silvirom OÜ offers Europe – China connection for FCL shipments as well as similar connection for LCL shipments with same transit time.** This is perfect solution between sea freight and air freight.

Border Stations:

Europe: Northern route: Brest (BY) / Malaszewicze (PL), Southern route: Chop (UA) / Dobra (SK), Southern route: Chop (UA) / Zahony (HU)

Asia: Northern route: Zabaikalsk (RU) / Manzhouli (CY), Southern route: Alashankou (CY) / Dostyk (KZ), Eastern route: Vostochny (RU)

Main Served Areas ():**

Europe: Poland, Czech Republic, Slovakia, Hungary, Germany, Austria, Slovenia, Italy

Asia: Harbin, Shenyang, Changchun, Dalian, Beijing, Tianjin, Qingdao, Shanghai, Chongqing, Inchon, Pusan, Seoul

***** Other regions:** upon request

SERVICE: EUROPE – SAKHALIN

As from July 2017 Sivirom OÜ offers the clients Railway service from European locations to Sakhalin Island located in Russia Far East. This service is established via Trans-Siberian railway extending through the wide gauge network of 9.500 km in Russia. Service includes:

- optional pre-carriage in Europe to main ports (Rotterdam, Hamburg, Lübeck)
- sea freight to Riga with transit time of 4 days
- railway delivery from Riga to Vladivostok with transit time of 27 days
- sea freight port Vladivostok – port Korsakov (Sakhalin) with transit time of 2 days

Total transit time is around 37 days (based on average traffic time usually observed on this route, and it may vary sufficiently depending on traffic conditions on the railways and weather conditions at sea (especially between Vladivostok and Sakhalin))

Indicative rates Rotterdam – Korsakov:

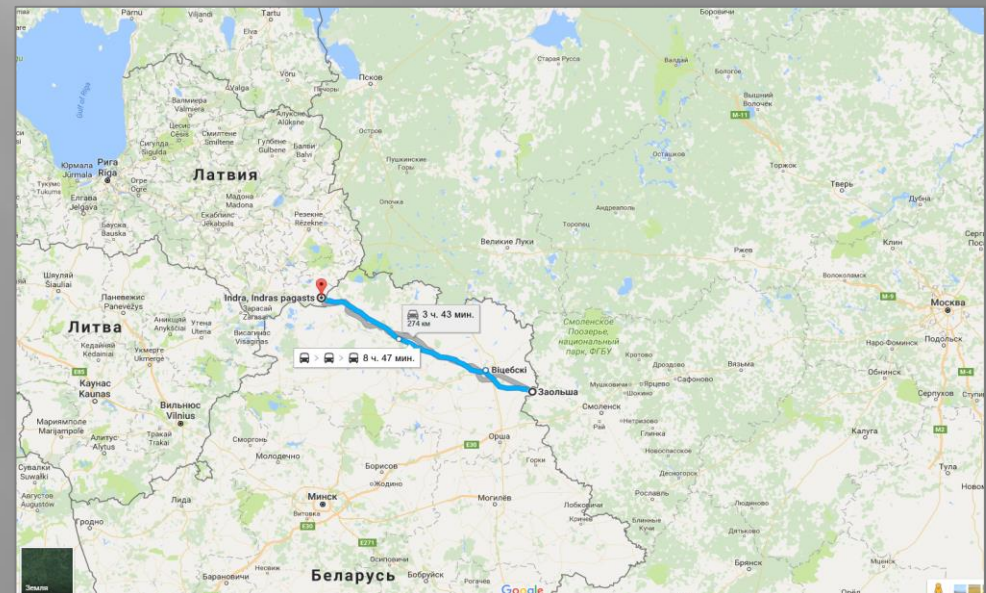
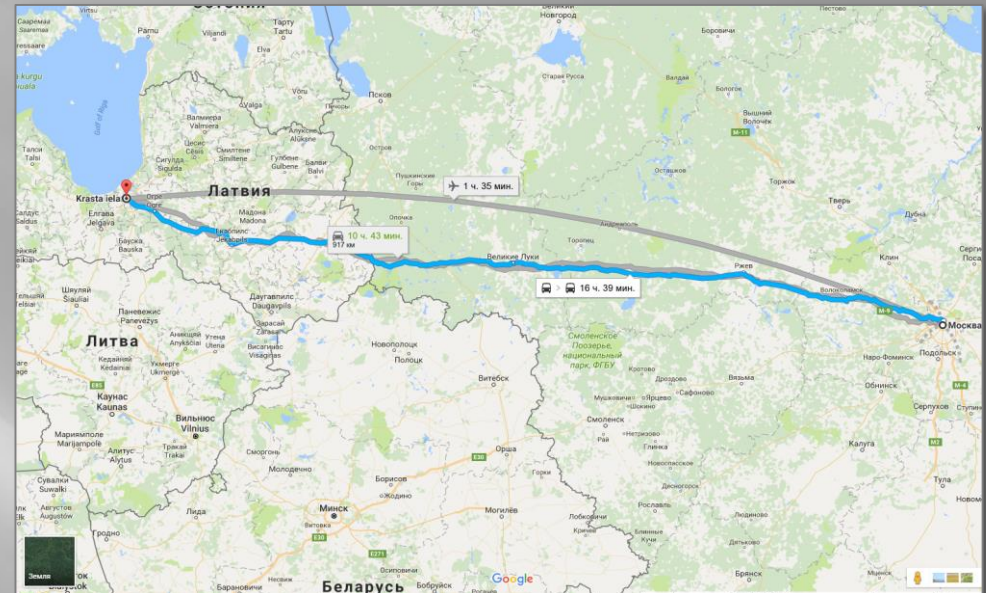
- **4150 EUR** / 20 DC COC(rented.Empty release in Rotterdam) (cargo gross + tara of cntr <=24 mt) + rw guard (depends from HS code) **320 eur**
- **6270 EUR** / 40 DV COC(rented.Empty release in Rotterdam) (cargo gross + tara of cntr <=28 mt) + rw guard (depends from HS code) **430 eur**
- **6420 EUR** / 40 HC COC(rented.Empty release in Rotterdam) (cargo gross + tara of cntr <=28 mt) + rw.guard (depends from HS code) **430 eur**

Rates must be re-checked upon receipt of rate request.



Route ex Latvia via Belarus

On the 29th of March Silvirom OÜ has successfully arranged shipment of 1x40DV container using the route via Belarus in idrection to Aktau Port. The route goes through the territory of Belarus between border crosising points **Indra** (LAT) – **Bigosovo** (BEL) and **Zaolsha** (BEL) – **Rudnya** (RUS). The main advantage of the route is that border crossing point **Indra** (LAT) – **Bigosovo** (BEL) on the entrance to Customs Union has lower standards and requirements for the documents accompanying the cargo in comparison with the requirenments of border crossing point **Zilupe** (LAT) – **Posin** (RUS). Such situation originates from the fact that this border crossing point is mostly used for tranzit of mass cargoes such as coal, crude oil, fertilizers and e.t.c. that do not require special permits, certificates or state registration. In case some obligatory documents cannot be supplied in reasonable time this route can be used in order to avoide extra storage and other costs and to deliver cargo within required transit time. Definitely it requires preliminary check with Customs brokers and declarants. The declination from standard route **Zilupe** (LAT) – **Posin** (RUS) to the route via Belarus is more expensive optio generating additional 300 USD costs and is reasonable only as emergency solution for special cases.



Partnership with Containerships LTD

<http://www.containershipsgroup.com>



On 8th of October 2014, Containerships SIA and Silvirom OÜ signed a partnership agreement significantly improving Containerships coverage of Central Asia, using a combination of Containerships short sea services and Silvirom rail link via the port of Riga. <http://www.containershipsgroup.com/about-us/news/248-improved-connections-to-central-asia>

This agreement will enable Containerships to offer more competitive and comprehensive transport solutions to destinations in CIS countries such as Kazakhstan, Uzbekistan and Tajikistan as well as in some eastern parts of the Russian territory.

Silvirom OÜ is an experienced logistic company with niche expertise in CIS countries and Russia. Basing on partnership with Containerships SIA, Silvirom OU will afford competitive short-sea freight rates within Europe.



Partnership with RUT Terminal

Silvirom OÜ has contractual partnership with **Riga Universal Terminal ("RUT")** located in the Port of Riga, Latvia's largest seaport ideally situated on the Baltic Sea to serve as a key crossroad for trade between the East and West. The Terminal serves regular liner services to major northern Europe ports and dedicated train services to Russia & other Central Asian countries.

Riga Universal Terminal is connected to railway station Ziemeļblāzma . This gives an advantage comparing to competitor terminals in Latvia infrastructurally linked to railway station Riga-Krasta which is operating on the limit of its transmission capacity with regular delays and traffic interruptions.

The combination of excellent geographical and infrastructural location of RUT Terminal with its flexible policy in regard of contract based service supplied to Silvirom OÜ makes us capable to dispatch the cargoes to Railway with highest performance quality and with due accordance with clients expectations.

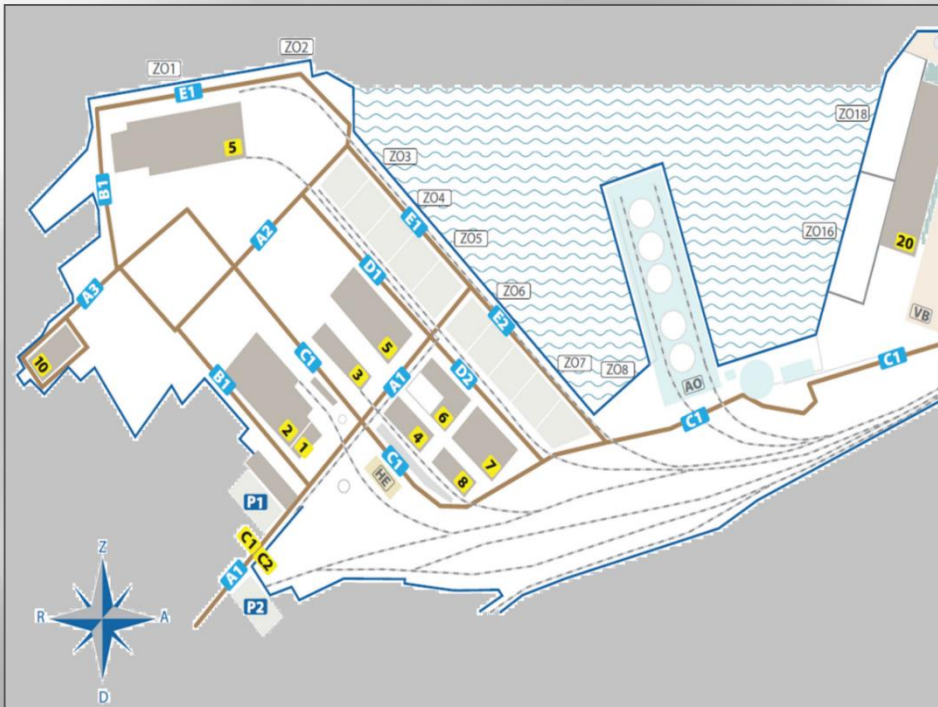
RUT Terminal services:

- General cargo handling
- Handling of containers
- Bulk cargo handling
- Heavy lift and OOG project cargo handling
- Frozen food cargo handling
- Bulker-wagon unloading system
- Cargo storage in closed warehouses and open storage areas
- Weighing of rail wagons and trucks
- Storage of rail wagons



Partnership with RUT Terminal (technical data)

- Total area about 38ha
- Quays: ZO1 – ZO8, total length 930m
- **ZO1-ZO2: total length 330m, vessel draught 9.3m**
- ZO3-ZO7: total length 500m, vessel draught 7.3m
- ZO8: length 100m, vessel draught 7.8m
- Warehouses: 20 000 sq.m
- Open storage areas: 22ha
- Cold storage warehouse: 7000 sq.m/12 000t; 50 ref-container plugs
- Railway: total track length 16km
- **Up to 600 rail wagons can be stored**



Where we are?

Tallinn office

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Reg.nr.11117260
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Merivälja tee 5-W130,
11911 Tallinn, Estonia
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Fax.:+ 372 6026622

Riga office

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Almaty region, Ilijsky district
Pervomayskaya Industrial Area
SVH "MB Trade" Office nr. 4
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